

Francesco Giangolini
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OBJECTIVES

Seeking a challenging position to demonstrate and enhance my skills and background as a Product Manager within a dynamic, growing, and fast-paced professional team

WORK EXPERIENCES

Semiconductor Sages - San Jose, CA **Jan 2017- Present**

Associate Product Line Manager/Member of Customer Interface Team

- Oversee deliverables to customers at different milestones of assigned project schedules
- Involved in preliminary price negotiations, responsible for interface with internal teams
- Document review, tracking, and control

Giorgio Armani - European HQ

Mar 2015 - Dec 2016

Product Manager/Developer

- Fully interfacing with global customers as a Lead Project Manager/Developer for all the EA7 special projects
- Product Manager and Developer for EA7 Emporio Armani men's apparel collection (Giorgio Armani)
- Direct involvement with the sales growth of the product line by 13% annually
- Lead Developer from design stage to production, including price negotiation with both national and international vendors and suppliers, ensuring customers requests are fully satisfied
- Maintain excellent business relationships with internal, local and international vendors and suppliers
- Direct interface with sales, design, merchandising and production departments during the entire product lifecycle
- Actively involved with sourcing strategies, market trend analyses and forecasting, consumer research and development (Consumer R&D)
- Responsible for generating and updating bill of materials (BOM)

Champion - European HQ

Jan 2012 - Mar 2015

Product Developer

- Key Product Line Manager connecting internal design, pattern, fabrics, trims and sales departments, during all the stages of the product lifecycle
- Inter-department clarification and problem solving throughout all development stages
- Responsible for the product development of assigned product lines, including tech sheets and BOM creations
- Maintain excellent business relationships with external vendors and suppliers

Contractor

May 2010 - Jan 2012

Sound Engineer and Sales Representative

- Live opera and orchestra recording, microphone and stage technician, Public Address (PA) man
- Sales representative role, selling audio devices (mixers, DAWs, PAs, preamplifiers and speakers) and presenting new products/services for live venues and recording to customers
- Resident sound engineer for: "Special One" (TV show similar to *American Idol*), Radio Stella Modena (radio station) and Clockwork Music Club Rome (live venue)
- Collaborations with Nicola Piovani (Oscar-winner for *Life is Beautiful* soundtrack), Ludovico Einaudi, Uri Caine, and other various artists

Babel Media, Montreal, Canada

Mar 2008 - Sep 2008

QA Localization Tester

- Test quality assurance of multiple platforms (including Nintendo, Sony, Windows) and video games
- Specific focus on gameplay control, synchronization accuracy, English-Italian translations, monitoring subtitles accuracy (including grammar, typos, syntax, punctuation and regional format), collating a final bug report for the project manager

EDUCATION

- Bachelor of Science, Sound Engineering, Saint Louis College of Music, Rome
- Associate's Degree, graduated as manufacturing expert chief technician with specialization in textile science, apparel, and tailoring, Polytechnic Institute Leopoldo Nobili, Reggio Emilia

SKILLS and QUALIFICATIONS

- Excellent knowledge of FlexPLM, Model Form and different operating systems (Windows and Mac OS) and familiar with SAP
- Expert knowledge of Word, Excel, Outlook, Power Point and Adobe Photoshop
- Outstanding problem solving skills with great work ethic
- Excellent communication skills, positive attitude, attention to detail, self motivated
- Precise and goal-oriented, manage and timely execute the designated calendar milestones
- Excellent Team player with a strong ability to multi-task
- Exceptionally organized and fast learner
- Strong knowledge of consumer and market trends

LANGUAGES

- Full, professional proficiency in English, fluent in Spanish, native proficiency in Italian

REFERENCES

- Available upon request